

## FROM THE EXECUTIVE DIRECTOR

We have just concluded a very successful Think Tank at the Las Vegas Furniture Market! This year, we were able to tour showrooms of TRIB Vendors and were excited to see the beautiful new product that is being offered. We also were pleased to welcome new vendor Fusion furniture which is now a part of Southern Motion. With product from these and all of our other vendors, we believe that TRIB Group members have access to some of the highest quality furniture at the most competitive prices in the industry. **We'd like to thank our sponsoring vendors for making the event a success.**

**It's now getting close to Meeting of the Minds and things are coming together.** We are looking forward to another meeting in Nashville and we are pleased to see so many members sign up to attend. We recognize that timing of the meeting presents a challenge for some, but we feel that even **though the dates aren't ideal, it will still be an event that delivers as a buying opportunity, networking event, and educational opportunity.**

As always, we will present our signature Hot Show and Karl is working on finalizing the details by getting specials from Vendors. Once these are submitted, our committee looks at all of the entries and decides which offerings will best benefit our Members. This is a very competitive process! **The submissions we've seen this far have been great so I think you will all be very pleased and excited at the product and pricing you will see so come prepared to buy.** For those of you new to TRIB, the Hot Show is a fun auction-like format where members bid to purchase limited quantities of products and/or groups of products. The amount of buying that occurs **at this event is stunning. It's also a lot of fun as it's preceded by a reception and happy hour.** After the show concludes we all head off onbuses to the Wild Horse Saloon for a dinner and evening of networking with Vendors.

The following day the show floor opens and members spend time shopping and placing orders. \$1500 worth of vouchers are given to purchase product at the show.

*Continued...*

## Calendar of Events

Meeting of the Minds  
March 1—4, 2019  
Nashville

Rent One Annual Meeting  
March 19-21, 2019  
Ameristar Resort and Casino

### TRIB RETREAT

Join fellow TRIB Group members and sponsoring vendors at our 3rd Annual TRIB retreat at Caramaran Resort & Spa, San Diego, May 5 -9, 2019. Visit our website for details.

### Save the Date

RTO World 2019 | Aug. 6-8 | Louisville, KY



TRIB GROUP



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CURRENT MEMBERSHIP

189

*“Work hard, stay positive, and get up early. It’s the best part of the day.”*

-Georgi Allen, Sr.

Karl’s Korner

Mind Blowing Learning in Nashville!

In the past the main attraction of Meeting of the Minds (MOTM) has been the buying opportunities like the Hot Show. After last year’s MOTM there was a lot of buzz and excitement about the classes and breakout sessions. We hope you are ready to learn and even get excited about what will be offered in Nashville. The MOTM committee has gone to great lengths for you to get the most out of this year’s programs. So be there and be ready to have your mind blown.

Karl

From The Executive Director ...

Meeting of the Minds really does have so much to offer. In addition to the fun and the great buying opportunities, the true value of TRIB is a membership that supports one another. Even competitors come together to share helpful ideas and strategies. Few industries or group associations can claim this. For you newer members, know that we are all there to help and support you.

See you at Meeting of the Minds!

Dennis

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## Vendor Spotlight:

We've added new vendors to our 2019 program lineup:

### Appliances

Perfect Aire/Artic Wind

### Electronics

Mecca Electronics

Audio America

Go Surf

RTO-TV

### Furniture

Global Furniture

Mac Motion

Martin Svensson Home

Montage Furniture Services

### Specialty, Software & Services

AMPTAB

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Rick Hendrick Chevrolet

Rush Trucks

US Auto Force

You can visit these new vendors at Meeting of the Minds



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