

FROM THE EXECUTIVE DIRECTOR

It seems that time flies this time of year, and we are hurling towards the holidays at a rapid speed. At TRIB, the committee meetings will consume a large part of November, and we look forward to speaking with vendors and communicating some of the priorities that Members have given to Karl via his surveys.

At the same time we are finalizing many of the details regarding our Spring meeting and buy fair, Meeting of the Minds. Registration is now open and I want to encourage you to book early to save money.

Schedule Change for Saturday Arrivals

The first thing you should know is that we are getting a later start on our Member meeting that kicks off the show. This will allow many of you the option of arriving in Nashville Saturday morning, as the TRIB Group meeting won't begin until 1:00 pm Saturday afternoon. For those of you who are arriving Friday, the Brand Source Welcome Reception will be held on Friday evening. You can view the schedule on our website, www.tribgroup.com.

Once again, TRIB Group will offer members a \$500 registration rebate and this year the discount will be taken off when you register before your credit card is charged. You must enter the discount code **TRIBBB19** when completing the form. The address of the registration site is www.avbevents.com/summit/#register, or go to the TRIB Group website (tribgroup.com) and access it there.

Meeting of the Minds Rates (Enter code TRIBBB19 for instant \$500 off)

	10/1—12/1	12/2-1/14	1/15—show
2-Night	\$1,193. ⁰⁰	\$1,293. ⁰⁰	\$1,393. ⁰⁰
3-Nights*	\$1,259. ⁰⁰	\$1,359. ⁰⁰	\$1,459. ⁰⁰
4-Nights*	\$1,519. ⁰⁰	\$1,619. ⁰⁰	\$1,719. ⁰⁰
Reg Only**	\$649. ⁰⁰	\$699. ⁰⁰	\$799. ⁰⁰

Continued...

Calendar of Events

TRIB Committee Meetings
Atlanta, Ga

Electronics. Nov. 12—13

Furniture. Nov. 14—16

Appliance. Nov. 19-20

Specialty. Nov. 27-28

Software & Financial.
Nov. 29

Marketing Dec. 5—6



REFER SOMEONE TO TRIB GROUP!

Do you know a RTO dealer who would benefit from joining TRIB? Ask about our Member Referral Program.

TRIB GROUP



2775 Cruise Road, Ste. 2401
Lawrenceville, Ga.30044

Dennis Shields, Executive Director
Laurel Whitmire, PR & Admin Coordinator
Karl Wicker, Services Coordinator

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CURRENT MEMBERSHIP COUNT

189

*"Keep your face always toward the
sunshine and shadows will fall be-
hind you."*

-Walt Whitman

Karl's Korner

Stopping to Remember

The world wizzes by at a madden-
ing pace. We get information from
our computers, news, the markets
and all the stuff thrown at us on
social media. It all moves at a con-
tinuing flow inundating us. Then
something happens that makes us
stop; something so impactful to
make us stop in our tracks. This
happened a few weeks ago when I
learned of the passing of Ben Bost.
I stopped, took a breath and
thought about Ben.

I hadn't known Ben but for
the last five or so years, but he
made his mark in my mind. Ben
was the kind of person who made
you smile after spending any time
with him. He was always smiling
and always friendly. Ben had a
whimsical sense of humor that
could make you break out with



laughter no matter your mood.

Even amid his
health crisis Ben just kept on smil-
ing and making us smile.

So we stop and send our prayers
and condolences to his wife and
family. May Ben rest in peace and
run with the angels.

-Karl

From The Executive Director ...

We will also be offering vouchers
that allow you rebates of up to
\$1500 on product purchased at the
show.

In other news, we are interested in
enhancing communications
through social media channels.
We'd like to expand our reach be-
yond the owners / principals and
include personnel from store loca-
tions. **To help with that we'd like**
to encourage you to follow the

TRIB Group facebook page
www.facebook.com/TRIBGroup.
We look forward to including more
content and to better utilize it as a
communications tool.

Last, and again it seems too early
in the year to be saying this, I
hope that you and your family
have a very Happy Thanksgiving.

Dennis

TRIB RETREAT

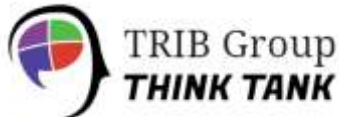
Join fellow TRIB Group mem-
bers and sponsoring vendors at
our 3rd Annual TRIB retreat
at Catamaran Resort & Spa,
San Diego, May 5 -9, 2019. Vis-
it our website for details.

REGISTER FOR THINK TANK

If you haven't attended before, the
Las Vegas Furniture Market is the
perfect opportunity to view the ex-
tensive collections of our furniture
vendors. Coaster, Furniture of
America, Ashley, Serta Simmons,

Think Tank Continued

Martin Svensson, Symbol Mattress and Million Dollar Rustic, plus others all have showrooms. TRIB Group is offering you two \$500 vouchers to use with our vendors. This is a great opportunity to stock up on furniture and spend time with our vendors. To register visit tribgroup.com



January 28–29, 2019
At the Las Vegas Market
REGISTER at
Tribgroup.com

Happy Holidays

\$100 OFF

CALL 414.365.9000

to receive \$100 off holiday card orders when you mention this ad.

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Vendor Spotlight:



Florida State Games/Ideal Electronics

Based out of Coconut Creek, Florida State Games has been a mainstay vendor with TRIB Group for nearly 20 years. This past January Florida State Games merged with their sister company, Ideal Electronics. Ideal came into being in 2015 with a focus on the distribution of trending electronics due to their ability to source product in demand.

The merger has allowed the combined companies to procure product that traditionally is in demand while being able to source the current and trending product. FSG/Ideal offers TRIB lines like PS4, XBOX, Nintendo, Samsung Tablets and Galaxy Phones, Beats Headphones, Apple products ranging from iPad, MacBook Air and MacBook Pro and Apple iPhones. Our contacts are: Rob Rodriguez rob@floridastategames.net and Darian Johnson darian@floridastategames.net

The 2018—2019 Committee Members

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