

FROM THE EXECUTIVE DIRECTOR

Welcome to November, the calendar home of Thanksgiving! I hope everyone will be able to enjoy family and a great feast later this month. Most of all, I trust everyone will slow down and take the time to be thankful of the many blessings that have come into each of our lives.

For TRIB Group, November is the month that we take the opportunity to have all of our various committee and Board members have scheduled meetings with all of our vendors. While we appreciate the support and valued relationships we have with the vendors, we must also make sure they are providing the kind of service and pricing that our Members deserve. During these meetings, we discuss the successes and/or failures

Continued



We have opened registration to Meeting of the Minds 2020! As you may know, this event is our Home Coming, the location of our headquarters, and the place where TRIB Group first began hosting meetings and buying events for our members.

An exciting, authentic Atlanta experience is planned that we know you will enjoy. The event will be held at Cobb Galleria Centre and the Renaissance Atlanta Waverly Hotel & Convention Center.

Things kick-off on Sunday (2/23) with a Welcome Reception at the College Football Hall of Fame. Buses leave from

the hotel at 5:45 PM, so plan your arrivals to allow plenty of time to be here to attend.

Enjoy a special membership meeting, featuring a number of surprises, including a dynamic key note speaker. The Hot Show will be hosted in a unique venue that will make it unlike any you have attended before!

Check your email: each primary member a special discount code good for one free registration (per company). Each additional registrant will pay only \$249 to attend.

Continued...

Calendar of Events

TRIB Software / Financial Committee
November 7

TRIB Marketing Committee
November 21

TRIB Specialty Committee
November 14

TRIB Furniture Committee
November 19 - 21

TRIB Electronics Committee
November 25

TRIB Appliance Committee
November 26

TRIB Board of Directors
December 3-5



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TRIB GROUP



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Dennis Shields, Executive Director
Laurel Whitmire, PR & Admin Specialist
Karl Wicker, Services Coordinator
Jenifer Moore, Operations Administrator

BOARD OF DIRECTORS

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CURRENT MEMBERSHIP

192

“ A person well prepared for adversity in bad times always prospers from a change in fortune.” - Horace

TRIB Group Adds to the Team!

What a great start with TRIB Group! In my first month, I have helped welcome seven (7) new members to the TRIB Group family!

Providing exemplary services to **our members will be my pleasure...** and I always welcome feedback and creative suggestions on how we may serve and support your business needs.

When it comes to business, many times I take a moment to reflect on my childhood as I was fortunate to grow up in a mom-and-pop-shop atmosphere. My parents still run a small business and I feel the challenges that they face daily: how to compete with internet sales, comparing locally made to imported items, competition with large retailers, etc. My background includes a wide variety of professional experiences, including retail, event management & operations, and member associa-

tion management. My cross-functional background and broad range of interests lend to being very accustomed to fast-paced work environments where juggling deadlines and initiatives are **commonplace....** On a personal note, I love experiential learning, cooking and have been enriched by having lived abroad and travelled to more than 10 countries.



With that said, please feel free to reach out anytime: Jenifer@TRIBGroup.com... Even if you need a good recipe!

I look forward to meeting you at Meeting of the Minds 2020 in February here in Atlanta.

From the Executive Director continued...

in 2019, the amount of business done with the TRIB Group, and of course, set the path for 2020 with new or continued programs and participation and support of our two meetings and buy fairs; Meeting of the Minds in February and RTO World in August.

Did you know we have a portal on our website where you can voice your satisfaction or displeasure about a vendor? Take a look and let us know how our vendors are treating you. This is valuable information as we meet with these vendors. Have a great November and a wonderful Thanksgiving.

— Dennis

Meeting of the Minds continued...

From the event website, you will be able to contact the Renaissance Atlanta Waverly Hotel to book at the Meeting of the Minds block Rate of \$189. **Deadline to book is January 24, 2020!**

REGISTER HERE



Registration is Open for Think Tank!

The great events just keep coming with TRIB Group! If you have attended our annual Think Tank at the Las Vegas Market in the past, you know this is a GREAT opportunity to see the full showrooms of our furniture vendors while socializing and networking with other members and vendors. If you are new to TRIB or just haven't attended before you really should check it out. The Las Vegas Market is the largest & most comprehensive Furniture Home Décor & Gift wholesale *market* from the Mississippi to the Pacific, presenting a cross-section of 4000 resource.

TRIB Group provides you with \$300 to offset travel costs, and the Las Vegas Market refunds 2 room nights if you stay in our room block at the Golden Nugget (this hotel is very close to the Market) if you have never attended.

The event kicks off January 26 with the TRIB Group reception at the Ashley Furniture Showroom. Visit tribgroup.com and click on Think Tank at the bottom of the home page. Also learn more about The Market at www.lasvegasmarket.com



TRIB Group welcomes the following new members:

Randy Brown
KACO, LLC
d/b/a Aaron's Sales & Leasing
HQ: Fargo, ND

Ann Moody
Moody Investments, Inc.
d/b/a Aaron's Sales & Leasing
HQ: Findlay, OH

John Jenkins
Jenkins Rentals, LLC
d/b/a Aaron's Sales & Leasing
HQ: Longview, TX

Jeff White
WGQ Home Solutions. LLC
d/b/a Baber's
HQ: Moss Point, MS 39563

Vendor Spotlight:

Vendor's of the "Other Stuff"

Happy Holidays! As the holidays approach, we thought you'd like a summary of some vendors you may have forgotten about or overlooked for the "cool" stuff.

Alliance Entertainment/Mecca Electronics: Blue Tooth personal electronics, turntables, headphones, in-ear, noise cancelling, Blue Tooth devices.
Contact: Mark Groshong margro@aent.com, Ken Glaser kengla@aent.com, Min Chang Min.Chang@aent.com

AMA Systems: CE, Dyson & Shark home products, Amazon Echo, Bose, Google
Contact: Shawn Moody shawn@amasystems.com

Audio America: Home Speakers (WiFi/Blue Tooth), Sound for home theater, Off-brand TVs
Contact: Shane Mullikin smullikin@audioamerica.com

Gemini Sound: Portable speakers (Blue Tooth), DJ Equipment, Altec portable sound systems
Contact: Robert Feliciano robff@geminisound.com

Leopard Mobility: Apple and Samsung phones and tablets, small home electronics
Contact: Greg Skinner greg@leopardmobility.com

ODI Distributors: Bob Marley branded consumer electronics – headphones, boom boxes, turntables, speakers and a host of other CE for home use.
Contacts: Douglas Kellock dougk@qdiwireless.com, Bruce Kuperman brucek@qdiwireless.com

Technical Pro: DJ Equipment, Portable speakers, Home theater, electronics accessories
Contacts: Eddie Cohen Ed@tpro.com, Daniel Cohen Daniel@tpro.com

Technology Assets Solutions: Repair for game systems, phones, tablets and other electronics
Contact: Michael Thompkins mthompkins@technoassets.com

Mitch Raines
Natural State Leasing, Corp.
d/b/a Aaron's Sales & Leasing
HQ: Ashburn, GA

Cindy Clark
CMH Leasing Partners, LLC
d/b/a Aaron's Sales & Leasing
HQ: Atlanta, GA

Dustin Kirk
Preferred Sales and Leasing,
HQ: Page, AZ

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