



FROM THE EXECUTIVE DIRECTOR

We are almost half-way through the Holidays by now and I hope you all had a very profitable Black Friday as well as a wonderful Thanksgiving. This year has gone by at what seems like an amazing speed. We at TRIB Group are so excited about the upcoming year and all of the many things we have in store for 2020. I really cannot say enough how excited I am about the upcoming Meeting of the Minds this February in Atlanta. This event will be different in so many ways.

The planning committee is putting together a fresh, new and unique program that is very different from our usual line-up. Without giving too much away, I can tell you that the break-out sessions will have you experiencing out-of-the-box, fresh ideas that will help you to drive business in new ways. From the minute you arrive, you will be met with surprises both large and small. Everything we are doing is designed to show how much we appreciate both members and vendors. We are certain this will be the most successful event we have ever produced.

That said, registration is open. You will find the link at our website tribgroup.com. Members were sent an ID Code so that one of their registrations is free. If you need your code contact us and we will resend it.

Continued

Calendar of Events

Consumer Electronics Show
January 7—10, 2020
Las Vegas

Think Tank
January 26—28, 2020
Las Vegas

**Wishing You and Your
Family a Joyous
Holiday Season**



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The Top Reasons to Attend Meeting of the Minds

As a TRIB Member, you already know that attending Meeting of the Minds presents the opportunity to get fantastic specials. But there are many other reasons too! **Lets run down the list of the top reasons you'll want to go right now, and book your flight and register for a trip to Atlanta.**

- ◆ Compare products
- ◆ Consolidate the purchasing process and get GREAT SPECIALS
- ◆ Network with other members and exhibitors
- ◆ Fun events, such as the College Football Hall of Fame and the Hot Show
- ◆ Vouchers Vouchers Vouchers! \$1500 in show vouchers to buy products!
- ◆ Outstanding, creative, and fun educational sessions

These are just a few reasons of many, but you don't want to miss this spectacular event. Visit tribgroup.com to register for Meeting of the Minds, Atlanta, Georgia, February 23—26, 2020.

TRIB GROUP



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“Life is a series of thousands of tiny miracles. Notice them.”

Karl's Korner

So, my co-worker and editor for this publication has asked me for my **Karl's Korner**, and I wondering what to write. At this time of year there is a lot of “stuff” to sort through, for me it's gifts for loved ones, getting things ready for the new year, getting registration and planning details for the upcoming Atlanta Meeting of the **Minds; yes, a lot of “stuff”**. What makes it strange is the speed in which everything is converging; heaps and piles of stuff, it can be overwhelming like a thick cloudy day, blocking the light of the sun.

We live in an age where everything happens in real time, there is no time to breath, let alone to stop and take in the things to which we should pay attention. Yet this is the time where attention is given towards the messages sent to us from our traditions and beliefs. We find a need for light in these shorter daylight hours; not only light of a physi-

cal nature, but also light for our inner selves, our inner beings. Honestly, I cannot see how people living in the far northern lands endure months of winter darkness.

As we go scurrying through this seasonal madness, we need to slow down a little and let the light of kindness and generosity shine on those who find this time of year dark and hopeless. Give to the many charitable and noble organizations who push for contributions to help those in need; cans for food banks, Toys for Tots and like groups. When we do this, we shed light, not only to those in need, but also, to our own selves. Enjoy the season; whether it be a Merry Christmas, Chanukah or whatever your faith, let there be light in your giving to those who need a little light in their lives.

- Karl

From the Executive Director continued...

I'd also like to take a moment to thank our Committee Members who have taken time away from their families and businesses to travel to Atlanta to attend vendor meetings. Their contributions to the program are what make TRIB Group such a successful buying group.

Last, I wish you a joyous and peaceful holiday, Christmas, and New Year as we close out 2019. I look forward to seeing you all soon. - Dennis

Simplify Dues Payments in 2020

Paying recurring monthly bills with ACH has many advantages and we want to encourage you to consider enrolling for next year. Paying your dues via ACH can:

1. Reduce the number of checks you use and have to mail and print, saving you money.
2. Increased Security - paying your dues via ACH is secure, and it reduces the potential for human error. No one touches checks in the office and in the postal service.
3. Enhanced Productivity - the traditional manual bill pay process with checks takes more time. With something that recurs monthly, it just makes sense to know it is automated and will hit your bank the same time each month (on the 5th). To sign up email Karl@tribgroup.com and have him send you the link.





There is still Time to get \$300 for Think Tank!

Our room block at the Golden Nugget will be closing soon, so now is the time to get registered. TRIB Group will provide you with \$300 to offset travel costs if you register by December 27th! And, the Las Vegas Market refunds 2 room nights if you stay in our room block at the Golden Nugget (this hotel is very close to the Market) if you have never attended the Market before.

The event kicks off January 26 with the TRIB Group reception at the Ashley Furniture Showroom. Visit tribgroup.com and click on Think Tank at the bottom of the home page.

Get cooking with these wonderful dips!

Spinach Artichoke Dip

Not labor intensive nor difficult. This recipe is even easier as it is prepared in a crock pot! Creamy, steamy and delish!



INGREDIENTS

- 1 10-oz. box frozen spinach, thawed
- 2 15-oz. cans artichoke hearts (packed in water), coarsely chopped
- 1 5.2-oz. package Boursin brand cheese (a soft, garlic & herb cheese)
- 1 1/2 c. shredded white Cheddar
- 1/2 c. freshly grated Parmesan
- 2 cloves Garlic, finely chopped
- 1 tsp. crushed red pepper flakes
- kosher salt

DIRECTIONS

In a small slow-cooker, combine spinach, artichokes, Boursin, cheddar, Parmesan, garlic, and crushed red pepper flakes. Season with salt, cover, and cook over high heat, 1 hour. Stir until creamy, then reduce heat to low. Continue cooking 30 minutes to 1 hour. Serve with pita chips and bread.

Vendor Spotlight:
 All TRIB Group Approved Vendors
 Over the past 36 years we at TRIB Group have been fortunate to have an outstanding relationship with our vendors. So, with this yearend **spotlight we'd like to take pause and** acknowledge the hard work and exceptional efforts our vendors have provided throughout the years.
 Our industry is unique, and our vendors have adapted to the demands and challenges of the **rent to own dealer. It is our vendor's ability to** work with us and forge great working relationships that we appreciate and cherish.
 To all our vendors who provide our: Appliances, Electronics, Furniture, Specialty, Marketing, and Services; Thank you for great years: past, present and future.

Cannolis

Cannolis are possibly the greatest food item ever invented. The one challenge most folks have is to only eat one **in a single sitting...** without seeming gluttonous or breaking the bank as they can be costly!



The answer.... Cannoli Dip! A dessert dip worthy of breaking out a sparkling piece of china to serve it in! This **recipe is insanely easy but doesn't taste like it.... Wow** your friends and family with this sweet treat this season!

- 1.5 cups ricotta cheese
- 8 oz **mascarpone cheese** (or if you can't find that, good ol' cream cheese) *room temperature*
- 1 cup powdered sugar
- 1 tsp vanilla extract
- 2/3 cup mini chocolate chips
- 1 teaspoon cinnamon
- 1/4 teaspoon allspice
- Fresh lemon zest (optional)
- waffle cones *broken up for serving*

Using a mixer, add in ricotta, mascarpone or cream cheese, and powdered sugar on medium-high speed until smooth, about 3-5 minutes. Add in vanilla extract and whip for another 30 seconds. Fold in the cinnamon and allspice. If you are adding lemon zest, fold it in at this time also.

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